



**DID  
YOU ALSO  
KNOW?**

**Mr. Joe Sciabica**  
AFCEC Director



**AFCEC is devoted to  
creating and delivering  
strategies that bring  
agile  
&  
efficient  
small business solutions to  
our customers**

**Did you know?**



**Small businesses are  
responsive  
innovative  
flexible  
in ways that simply can't be  
matched by big companies**

**Did you know?**



**AFCEC relies on small business expertise, services and solutions to execute our global construction, housing, environmental, real property, energy, operations, and readiness programs**

**Did you know?**



**In this economic climate,  
we must build stronger  
ties with small  
businesses as we work  
together to achieve  
efficiencies that enable us to  
better sustain our installations  
and support our  
warfighters**



**Did you know?**



**AFCEC source selections are**  
**100%**  
**small business set-aside**  
**or have partial set-asides**

**Did you know?**



**Regional Architectural &  
Engineering source selections  
100%  
small business set-aside**

**Did you know?**



# **GEITA 11**

**Global Engineering Integration  
and Technical Assistance**

# **100%**

**small business set-aside**

**11 CONTRACTORS**

**Contract Value = \$950M**

**Did you know?**



# **Performance-Based Remediation small business friendly**

**FY11 = 56% / \$190M**

**FY12 = 55% / \$254M**

**FY 13\* = 75% / TBD**

\* Awards still pending

**Did you know?**



**FY12 Air Force small business  
program goal\* = 22.5%**

**FY12 AFCEC small business  
execution\* = 43.7%**

**CRUSHED IT!**

\* Prime Contractors

**Did you know?**



**MARKET YOURSELF!**

**Contact Small Business  
Liaison Officer at large firms**

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**SBLO Listing Available**

**Enterprise Sourcing Group**

**Small Business Office - San Antonio**

**(210) 395-8907**

**[esg.sbsa@us.af.mil](mailto:esg.sbsa@us.af.mil)**

**Did you know?**



# **Acquisition Info**

**Federal Business Opportunities  
(FedBizOpps) website**

**[www.fbo.gov](http://www.fbo.gov)**

**Air Force Civil Engineer Center  
(AFCEC) website**

**[www.afcec.af.mil](http://www.afcec.af.mil)**

**under “Business Opportunities”**



# **AFCEC**

# **Small Business**

# **in Action**



# Former Bergstrom Air Force Base, TX



**Small  
Business  
in Action**

**Drilling Operations.** Contractors collect soil samples at a former solid waste management unit to help determine the level of contaminants prior to conducting remediation actions. The site is a long-term parking lot at Bergstrom International Airport.

# Lackland Air Force Base, TX



**Small  
Business  
in Action**

**Airman Training Complex No. 1.** Four Airman Training Complexes and two dining-classroom facilities will replace eight recruit housing and training facilities built nearly 50 years ago. A small business served as prime contractor -- developing the master plan, facility condition assessments, architectural programming and planning, GIS mapping and Geodatabase design for the Recruit Housing and Training Master Plan.

# Former Plattsburgh Air Force Base, NY



**Small  
Business  
in Action**



**Petroleum Spill Cleanup.** A small business team cleans up a spill from an underground tank that leaked at the former Plattsburgh Visiting Officer's Quarters, which is now a privately owned townhouse community known as Ft. Scott Estates.

# Camp Bastion, Afghanistan



**Small  
Business  
in Action**

**Airfield Construction.** CE project managers and contractor teams pose on an asphalt spreader. AFCEC managed construction of much of Camp Bastion, including the airfield that serves as the central hub for strategic airlift support. The project is the largest Air Force-led construction effort since the Vietnam War.

# U.S. Air Force Academy, CO



**Small  
Business  
in Action**

**Stream Restoration.** Over the last seven years, projects have reversed years of erosion and damage caused by increased storm flow and water runoff from commercial and residential development around the installation while repairing and preserving the natural environment for area wildlife.

# Vandenberg Air Force Base, CA



**Small  
Business  
in Action**

**Advanced Meter Reading System.** Energy managers troubleshoot a comm relay for the base-wide advanced meter system. Vandenberg has more than 400 meters in operation across 99,000 acres. Small businesses installed standardized advanced meter reading systems at 40 bases in FY13 and AFCEC will award a contract in FY14 for 40 remaining bases.

# Former McClellan Air Force Base, CA



**Small  
Business  
in Action**

**Remedial Design/Action.** This project includes fast track excavation and construction of a 360,000-cubic-yard consolidation unit to hold contaminated soils. The project also includes excavating contaminated soils from three sites and installing engineered caps over other sites.

# Joint Base Charleston, SC



**Small  
Business  
in Action**

**Runway Replacement.** Hundreds of contractors worked more than a year to replace a 40-year-old runway. The 9,000-foot long runway is composed of 18-inch thick concrete. AFCEC executed the \$40 million contract and provided technical assistance. It's one of eight new runways built in the past seven years.