

Air Force Civil Engineer Center



2016 SAME Small Business Conference

Air Force MEGA Session

Mr. Randy Brown
AFCEC Director
16 NOV16



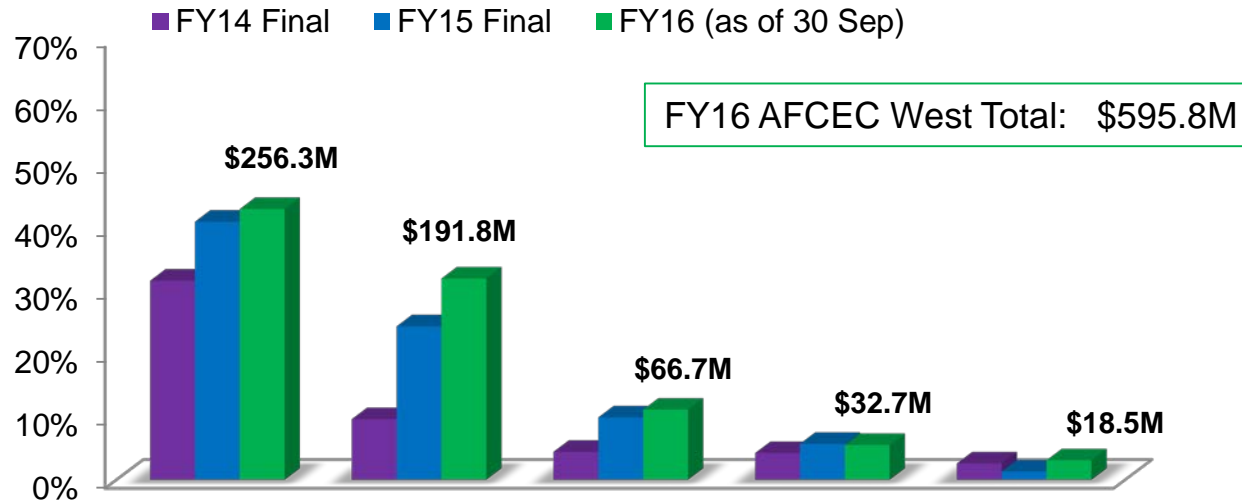
Overview



- **Small Business Performance**
- **AFCEC – What’s Next?**
- **How to do Business with AFCEC**
- **Q&A**



AFCEC San Antonio Small Business Awards



	SB	SDB	WOSB	HBZ	SDVOSB
FY16 (as of 30 Sept)	43%	32%	11%	6%	3%
FY15 Final	41%	24%	10%	6%	1%
FY14 Final	32%	10%	4%	4%	3%

SB - Small Business

SDB - Small Disadvantaged Business

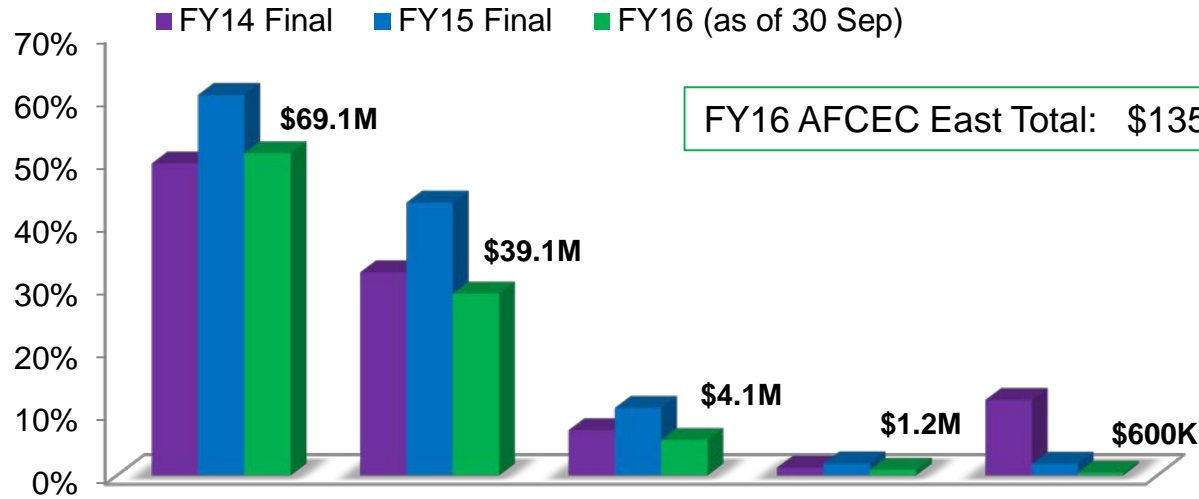
WOSB - Woman Owned Small Business

HBZ - Hub Zone Small Business

SDVOSB - Service Disabled Veteran Owned Small Business



AFCEC Tyndall Small Business Awards



	SB	SDB	WOSB	HBZ	SDVOSB
FY16 (as of 30 Sept)	51%	29%	6%	1%	0.5%
FY15 Final	60%	43%	11%	2%	2%
FY14 Final	50%	32%	7%	1%	12%

- SB - Small Business
- SDB - Small Disadvantaged Business
- WOSB - Woman Owned Small Business
- HBZ - Hub Zone Small Business
- SDVOSB - Service Disabled Veteran Owned Small Business



AFCEC – What’s Next?



- **Installation Planning and Sustainment**

- Need to know what we have / what condition
- Real time data capture / collection / analysis to use with sustainment tools (TRIRIGA / PAVER / BUILDER, etc)
- Life-cycle trends for sustainment and maintenance /“At Risk vs. Worst First”
- Office of Energy Assurance (OEA) stand-up

- **Sustainable Campuses**

- Renewables
- Leverage Smart Grids and Energy Resiliency
- Real-time measurement of efficiency



AFCEC – What's Next?



- **Climate Change and Strategic Basing**
 - How to plan and design for changing conditions
 - Predictive modeling
- **Eliminate redundant contracts**
 - Help us streamline the process...less interruptions
 - Example: GEITA to OASIS
 - Will still be using the SB pool
- **Broad Agency Announcement (BAA)**
 - For Innovative Technologies and Methodologies for Reducing Various Environmental Problems (AFCEC/CZ)



How to do Business with AFCEC



Where to find and...WIN work?

HOME NEWS WELCOME UNITS CONTACT

AIR FORCE INSTALLATION CONTRACTING AGENCY (AFICA)



The Air Force Installation Contracting Agency (AFICA) is headquartered at Wright Patterson AFB, Ohio, reports to the Air Force Installation Support Center (AFIMSC) at Joint Base-San Antonio and executing above-Wing-level operational acquisition activities.

Mission: Deliver optimal warfighting capability through efficient and effective acquisition.

Vision: One global team transforming acquisition through innovation, efficiency, and agility.

DOING BUSINESS WITH AFICA

- [AFICA Small Business Office](#)
- [AFICA Contracting Opportunities](#)

FEDBIZOPPS.GOV Federal Business Opportunities

Home Getting Started General Info Opportunities Agency

Search more than **28,900*** active federal opportunities.

Posted Date: Set-Aside Code:

Place of Performance: Type:

Keyword / Solicitation #: Agency:

Additional criteria and multiple selections are available on the [advanced search form](#).
* Notices posted within the last 90 days.

ENGINEER CENTER JOIN THE AIR FORCE

SECTORATES MULTIMEDIA Search U.S. Air Force Civil Engineer

- BRAC
- FACILITY ENGINEERING
- ENVIRONMENT
- HOUSING
- INSTALLATION SUPPORT
- OPERATIONS
- READINESS
- REAL ESTATE DEVELOPMENT
- RENEWABLE ENERGY
- BUSINESS WITH AFCEC**

To access various business opportunities information to include the CTO/EOT/MFHTO, monthly clean house reports and direct links of interest, [CLICK HERE](#).

NEWS

U.S. AIR FORCE SMALL BUSINESS INNOVATION, EFFICIENCY, AGILITY

HOME DOING BUSINESS WITH THE AIR FORCE ABOUT AIR FORCE SMALL BUSINESS SMALL BUSINESS SUPPORT FOR SMALL BUSINESS RESOURCES NEWSROOM CONTACT US

Locate a Small Business Specialist

Do you need to locate a small business specialist in the Air Force? The Locate a Small Business Specialist tool enables you to reach out to personnel in your geographic region and explore opportunities to interact with Air Force personnel specialized to your area of expertise.

Using the map below, you can search for a small business specialist by state in addition to the contact information for a small business specialist who can help you.



AFCEC Business Opportunities



Construction Tasking Order and other Business Opportunities:

Home > About Us > Fact Sheets > Display

Business Opportunities

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PRINT | E-MAIL

Headquartered at Joint Base San Antonio-Lackland, Texas, the Air Force Civil Engineer Center is responsible for providing responsive, flexible full-spectrum installation engineering services across the Air Force enterprise.

FEDERAL BUSINESS OPPORTUNITIES
 FedBizOpps.gov is the single government point-of-entry for U.S. federal government procurement opportunities over \$25,000. All AFCEC solicitations are listed on the Federal Business Opportunities (FedBizOpps) website at <https://www.fbo.gov>.

For general Air Force contracting information, visit the Air Force Contracting Agency website at <http://www.afcecmrta.com/afca>.

CONSTRUCTION TASKING ORDER/ENVIRONMENTAL TASKING ORDER/MILITARY FAMILY HOUSING TASKING ORDER
 For the fiscal 2017 Environmental Tasking Order click [here](#). For the fiscal 2017 Construction Tasking Order click [here](#). For the fiscal 2017 Military Family Housing Tasking Order click [here](#).

ENTERPRISE PROCUREMENT CLEARINGHOUSE REPORTS
 The Clearinghouse report is a list of projects that have been reviewed and cleared for execution by AFCEC based on mission, matching requirements with the best appropriate contract venue for execution. The most current Clearinghouse report, as well as report archives, are available [here](#). Do not contact the installations listed as these projects will be managed by AFCEC staff.

Final decisions on the extent of competition, small business participation, estimated value or any aspect of the procurement action will not be made until each is initiated. The forecast data is for planning purposes only. It does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal and is not a commitment by the government to purchase the desired products or services.

JOIN THE AIR FORCE

Search U.S. Air Force Civil Engineer Center

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- VIRONMENT
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- ADINESS
- AL ESTATE DEVELOPI
- NEWABLE ENERGY
- BUSINESS WITH AFCEC

access various business opportunities information to include the D/ETO/MFHTO, monthly Clearinghouse reports and direct link to the report, [CLICK HERE](#).

WS

AFCEC Participates in Installation Reuse Forum



CTO / ETO / MFHTO



- **Construction Tasking Order / Environmental Tasking Order / Military Family Housing Tasking Order**
 - FSRM Investment planning from 2-yr Integrated Priority List

FY17 AIR FORCE FSRM PROJECTS					
AFDW	ANDREWS AIR FORCE BASE	AJXF051791	DESIGN/REPAIR PISCATAWAY STREAM & OUTFALLS & SECURITY FENCE	Base/Installation	Design
AFDW	ANDREWS AIR FORCE BASE	AJXF161512	REPAIR/RECAP/ADD FUEL CELL HANGAR 14 BLDG 3148	AFCEC	Design
AFDW	ANDREWS AIR FORCE BASE	AJXF161632	REPAIR CDC 1 FAC 4575	Base/Installation	Construction
AFGSC	ELLSWORTH AIR FORCE BASE	FXBM121008	REPAIR RUSHMORE AND ELLSWORTH WATER TOWERS (FAC 3505, 88416)	Base/Installation	Construction
AFGSC	FRANCIS E WARREN AIR FORCE BASE	GHLN140043	INSTALL FIRE DETECTION/NOTIFICATION SYSTEM 90 CES BLDG 317	Base/Installation	Design
AFGSC	FRANCIS E WARREN AIR FORCE BASE	GHLN150030	REPLACE OBSOLETE FIRE DETECTION SYSTEM TLF BLDG 241	Base/Installation	Design
AFGSC	FRANCIS E WARREN AIR FORCE BASE	GHLN140104	REPAIR FIRE SUPPRESSION SYSTEM 90 CES BLDG 323 FSD3	Base/Installation	Design
AFGSC	FRANCIS E WARREN AIR FORCE BASE	GHLN122008	REPAIR BASE ABOVE GROUND FUEL STORAGE TANKS	Base/Installation	Design
AFGSC	FRANCIS E WARREN AIR FORCE BASE	GHLN160001	REPAIR FIRE SUPPRESSION SYSTEM MMIII TRAINERS BLDG 1294	Base/Installation	Design
AFGSC	KIRTLAND AIR FORCE BASE	MHMV150098	FHA-Install Addressable Voice System for Fire Alarm, B27496	USACE Albuquerque	Design
AFGSC	MALMSTROM AIR FORCE BASE	NZAS196001	Repair A01 Helipad Erosion	Base/Installation	Design
AFMC	EGLIN AIR FORCE BASE	FTFA151080	DEM: BLDG 1356, STORAGE BLDG - 96 MXG	Base/Installation	Construction
AFMC	EGLIN AIR FORCE BASE	FTFA151082	DEM: BLDG 3034, HAZARD STORAGE BLDG - 919 SOW	Base/Installation	Construction
AFMC	EGLIN AIR FORCE BASE	FTFA151209	DEM: Bldg 9271 - Weapons RD&T Facility (Vacant)	Base/Installation	Construction
AFMC	ROBINS AIR FORCE BASE	UHHZ130200F	RPR/RPL ROOF, HAZARD STOR BSE, B/1557	Base/Installation	Construction
AFSPC	CAPE CANAVERAL AIR STATION	DBEH071518	Repair/Const Gates at Skid Strip	Base/Installation	Design
AFSPC	CAPE CANAVERAL AIR STATION	DBEH091595	Repair Installation Shoreline Warning Signs	Base/Installation	Design
AFSPC	CAPE CANAVERAL AIR STATION	DBEH161521	Construct Fire Suppression Expansion	Base/Installation	Design
AFSPC	CAPE CANAVERAL AIR STATION	DBEH141552	Repair Roof, Launch Operations Control Center	Base/Installation	Design
AFSPC	KENNEDY SPACE CENTER COMMUNICATIONS	KSCC161522	Construct Protection Bollards at Tel IV	Base/Installation	Design
AFSPC	PATRICK AIR FORCE BASE	SXHT161011	Add Lightning Protection, Comm Ctr, B533	Base/Installation	Design
AFSPC	PATRICK AIR FORCE BASE	SXHT081085	Repair Fire and Safety Deficiencies, Hgr 647	Base/Installation	Design



AFCEC / AFICA SB Execution

➤ AFICA on FedBizOpps

AFCEC Approved Clearinghouse August 2016		
Installations	Title	Contract Vehicle
ANDREWS AFB	Design- Convert part of existing Hangar 14 to Fuel Cell Maint	AE13DCS
TINKER AFB	Title II for Repair Squadron Ops, Bldg 282, Tinker AFB OK	AE13DCS
BASE OH		
JOINT BASE MCGUIRE-DIX-LAKEHURST	JBMDL-Dix Five Year Review	AE13ES
SCHRIEVER AFB	Perform Fault Current Study	AE13DCS
AIR FORCE CENTER FOR ENVIRONMENTAL EXCELLENCE	GEITA Support for CZTQ	GEITA11
MISAWA AB	Title II, Military Family Housing AC Phase 3	AE13DCS
DLA DEPOTS WORLDWIDE	Fire Suppression Design/Technical Documents for Multiple CONUS Locations	AE13DCS
ANDREWS AFB	Design- Convert part of existing Hangar 14 to Fuel Cell Maint	AE13DCS
TINKER AFB	Title II for Repair Squadron Ops, Bldg 282, Tinker AFB OK	AE13DCS
DLA WORLDWIDE	Cathodic Protection Surveys	AE13DCS
MISAWA AB	Design Repair Hydrazine Maintenance (B/3280) and Fire Deficiencies for B/996/909/911	AE13DCS
MISAWA AB	Title I, Repair Boiler, Boiler Plant B1337	AE13DCS

➤ AFCEC Clearinghouse Reports – Shows contract

Contact AFCEC Enterprise Procurement Division at UDG_AFCEC_CPE@us.af.mil



Small Business Liaison Officer Listing (SBLO)



- Use SBLO to find vendors aligned to contract
- Being a Subcontractor can lead to Prime work!
- Contact AFICA / SB for copy for SBLO – Soon available online

		SB CONTRACTORS				
Architect-						
	FA8903-16-D-0038	Zapata Inc.			http://www.zapatainc.com/	
CONTRACT	FA8903-16-D-0040	Bhate Environmental Associates, Inc			http://www.bhate.com/contact	WEB
	FA8903-16-D-0044	Hydrogeologic, Inc			https://www.hgl.com/	
	FA8903-16-D-0045	Northwind, Inc			http://web.sba.gov/cgi-bin/closen	
	FA8903-16-D-0046	EA Engineering, Science, and Technololgy, Inc			https://eaest.com/	
FA8903-15	FA8903-16-D-0047	Aerostar SES LLC			http://www.aerostar.net/	
FA8903-15	FA8903-16-D-0048	Oneida Total Integrated Enterprises, LLC			http://otie.com/contact-us/	
FA8903-15-D-0003	Baker-Stanley-Cardno-JV	Louis Levner	571-357-6112	llevner@mbakerintl.com	www.mbakerintl.com	
FA8903-15-D-0004	CDM Smith-Tigerbrain, JV	Anita Larson, Deputy PM	303-383-2359	larsonam@cdmsmith.com	www.cdmsmith.com	
FA8903-15-D-0004	CDM Smith-Tigerbrain, JV	Anne Marie Serwa, SBLO	703-691-6415	serwaam@cdmsmith.com	www.cdmsmith.com	
FA8903-15-D-0005	CH2M Hill, Inc	Willie Franklin	720-286-2274	willie.franklin@CH2M.com	http://www.ch2m.com/who-we-are/company-facts	
FA8903-15-D-0006	Geo-Marine and Arcadis US Inc JV	Vanessa Humphreys	703-642-6902	vhumphreys@versar.com	www.versar.com (Subsidiary of Versar) per VH	
FA8903-15-D-0007	HDR EOC	Jackie Hacker	816-360-2769	jackie.hacker@hdrinc.com	www.hdrinc.com	
FA8903-15-D-0008	Jacobs Government Services Comp	Debra Hickman	865-220-4929	debra.hickman@jacobs.com	http://www.jacobs.com/workwithus/ourapproach/i	
FA8903-15-D-0009	Leidos, Inc (SAIC)	Kevin Patterson	571-526-6738	SBCOMP@LEIDOS.COM	https://www.leidos.com/sbp	
FA8903-15-D-0010	Merrick-Atkins JV	Patti Williard	303-751-0741			



Other Execution agents



- **As we mentioned...only 65% of the work is being executed by AFCEC / 772nd**
- **If the Installation is doing the work...then they may use a variety of agents...check with the Small Business Rep directly for that Installation**
 - <http://www.airforcesmallbiz.org/locate-small-business-specialist/>
- **If USACE or NAVFAC is executing, find what office and contact directly**
- **Maintain as many of these resources as you can**



- ❑ AFCEC has increased the its overall SB % for 2 years running
- ❑ The Air Force has one of the most robust SB programs going right now
- ❑ Small Businesses are KEY to Air Force Mission Success
- ❑ WE count on YOU to help find creative solutions to our future challenges

QUESTIONS?

